

### Acquisition of Oakline Warehouse, South Korea

# mapleTree logisticstrust

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# Agenda

### Details of the property:

Oakline Warehouse, 532-7 Maraeli, Neungsu-myun, Yujoo-si, Kyungki-do, South Korea

### Impact on MapletreeLog

- Acquisition is DPU-accretive
- Fenant concentration
- Asset mix
- Average lease duration
- Unexpired lease of underlying land
- Geographical allocation of portfolio



### **Oakline Warehouse**



The property comprises a two-storey warehouse / distribution centre with a temperature-controlled section and a three-storey office building.

It is located in the Kyungki logistics cluster, about 80km from Seoul, and is easily accessible via major transportation infrastructure.

- Purchase Price : KRW 11.6 billion
  (approx S\$18.2 million<sup>1</sup>)
- Valuation : KRW 13.5 billion (approx S\$21.1 million<sup>1</sup>) by BHP Korea Ltd dated 21 December 2007
- Land tenure: Freehold
- Land area : 16,529 sqm (approx.)
  GFA : 10,911 sqm (approx.)
  Lettable area : 10,911 sqm (approx.)
- Lease terms : Sale and leaseback to vendor for a period of 4 years from date of completion.
- Outgoings: Tenant will be responsible for property tax and routine property maintenance.

<sup>1</sup> 1S\$ : KRW636.99

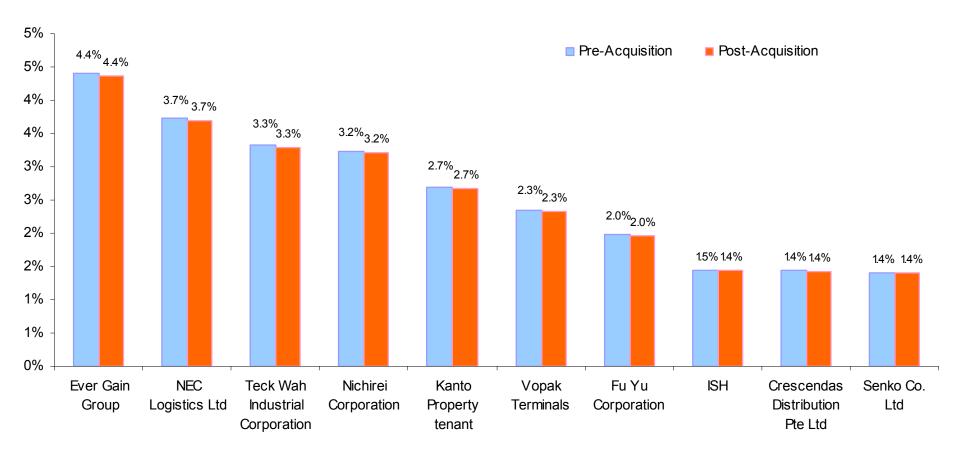


# **Acquisition is DPU-accretive**

	Oakline Warehouse
Total Return (over 10 years)	12.1%
DPU impact <sup>1</sup> (proforma annualised impact)	0.02 Singapore cents

1. Assuming MapletreeLog had purchased, held and operated the property for the whole of the financial year ended 31 December 2006 (based on 41 properties) and that the acquisition is fully funded by debt

## **Better Tenant Diversification**



Top 10 Tenants of the Entire Portfolio by Gross Revenue for the Month of September 2007

Pre-Acquisition (portfolio of 76 properties, including announced acquisitions)

Post-Acquisition (portfolio of 77 properties, including announced acquisitions and Oakline Warehouse)

After the acquisition

Gross Revenue Contribution by Trade (Post-Acquisition)

## **Asset mix**

### Before the acquisition

### Gross Revenue Contribution by Trade (Pre-Acquisition

#### **Oil & Chemical** Oil & Chemical Logistics Logistics Industrial FTZ 3PL 3.7% 3.7% FTZ 3PL Industrial 5.9% Warehousing 5.9% Warehousing 14.0% 14.1% **Distribution Centre** 23.5% Non-FTZ 3PL **Distribution Centre** Non-FTZ 3P 47.4% 47.0% 23.7% Food & Cold Storage 5.5% Food & Cold Storage

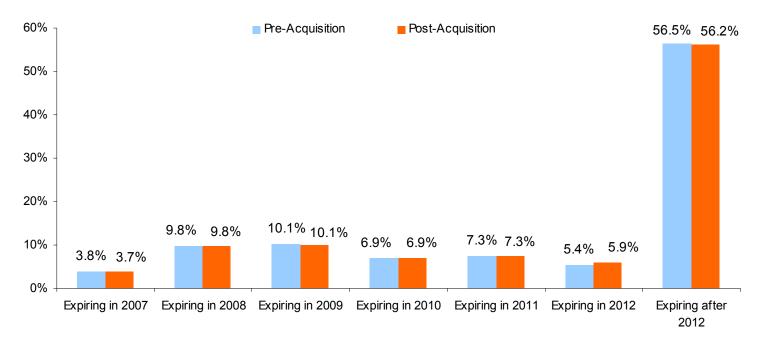
- (1) Pre-Acquisition (portfolio of 76 properties, including announced acquisitions); Post-Acquisition (portfolio of 77 properties, including announced acquisitions and Oakline Warehouse)
- (2) Oakline Warehouse has been classified under the "Non FTZ 3PL" category
- (3) The charts' Gross Revenue figures are computed for the month of September 2007, assuming that all new acquisitions announced after September 2007 have contributed to the total gross revenue for the month



5.5%

## **Average lease duration**

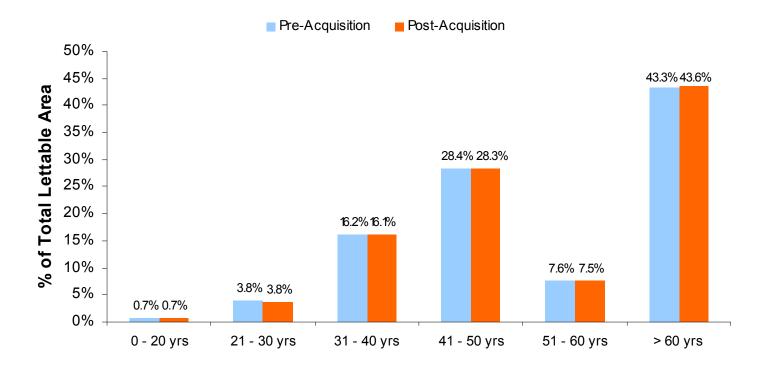
### Lease Expiry Profile by Gross Revenue (for the Month of September 2007)



	Pre-Acquisition	Post-Acquisition
	(76 properties)	(77 properties including
		Oakline Warehouse)
Weighted average lease term to expiry	5.8 years	5.8 years

Note: 'Remaining years to expiry of underlying land lease' reflects year to expiry from 30 September 2007

# **Unexpired lease of underlying land**

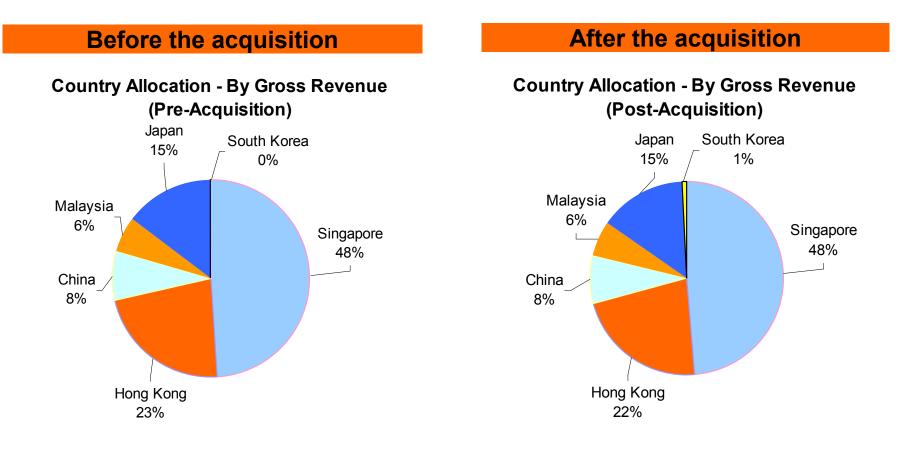


### **Remaining Years to Expiry of Underlying Land Lease**

	Pre-Acquisition (76 properties)	Post-Acquisition (77 properties including Oakline Warehouse)
Weighted average of unexpired lease term of underlying land	162.4 years	166.9 years

\* For purposes of computation, land tenure for all the freehold properties is assumed to be 999 years

# **Geographical allocation of portfolio**



- (1) Pre-Acquisition (portfolio of 76 properties, including announced acquisitions); Post-Acquisition (portfolio of 77 properties, including announced acquisitions and Oakline Warehouse)
- (2) The charts' Gross Revenue figures are computed for the month of September 2007, assuming that all new acquisitions announced after September 2007 have contributed to the total gross revenue for the month

## **Disclaimer**

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